



ABI Industrial

Automation Solutions

REPAIR • SURPLUS • NEW

In conjunction with Radwell International, LLC, ABI provides a service program for the repair of electronic components related to the industrial automation markets. Designed to reduce labor and associated repair costs by managing the process from the point of the item needing evaluation, through the process of repair/replacement itself, and final delivery back to you. As a core component of our business, ABI has dedicated key personnel focused solely on our Automation Solutions program. Let the ABI Solutions Team cut your costs by being your go-to one-stop shop.

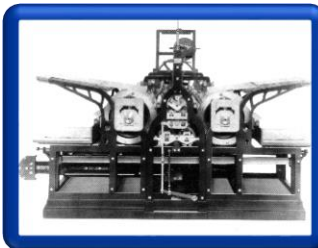


- ABI retrieves the unit from your facility
- Unit is logged in ABI's proprietary database

- FREE evaluation
- 1 quote with 3 options:
 - Repair cost
 - Surplus replacement cost
 - New unit cost
- You approve 1 of the 3 options

- Work is completed per your instruction or surplus/new unit is shipped
- ABI inspects & logs unit into database

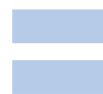
- ABI delivers the unit right back to your facility



Reduced Efforts



Reduced Repair Costs



Lower total cost to you!

SIMPLE

- ▶ Just call ABI to schedule a pick up and move on to more demanding tasks
- ▶ Complete repair management
- ▶ Manage heavy service volumes

FAST SERVICE

- ▶ Rapid turnaround times (5-20 days)
- ▶ 24-hour emergency service
- ▶ 2,200+ test fixtures for rapid diagnostics

FULL SERVICE

- ▶ Unparalleled, comprehensive service package
- ▶ **2-year standard factory warranty** (optional 3-year warranty available)
- ▶ Free detailed work reports
- ▶ Full service history reporting in ABI's proprietary database, i.e., repairs, warranty, replacements, etc.

COST SAVINGS

- ▶ Preferred customer pricing
- ▶ Cost saving reports
- ▶ Reduced repair costs
- ▶ NO freight costs
- ▶ FREE evaluation
- ▶ Entire service program at a fraction of the cost of a new unit
- ▶ Save 50-90% on Certified Surplus products
- ▶ Improved internal processes & streamlined efficiencies
- ▶ Asset Recovery/Buy Back Program

LOCAL

- ▶ Warehousing, logistics, customer service, sales support, and executive management all in Wichita, KS



Popular Categories

- ▶ AC/DC Drives
- ▶ AC/DC Motors
- ▶ CNC's
- ▶ Circuit Boards
- ▶ Drives
- ▶ Electronic Displays
- ▶ Encoders
- ▶ Feedback Devices
- ▶ Industrial Controls
- ▶ Instruments & Gauges
- ▶ Motion Controllers
- ▶ Motors
- ▶ Power Supplies
- ▶ PLC's
- ▶ Process Controls
- ▶ Relays
- ▶ Reduced Voltage Starters
- ▶ Resolvers
- ▶ Servo Drive Retrofits (*5-year warranty*)
- ▶ Sensors
- ▶ Servos
- ▶ Spindle Drives
- ▶ Test Equipment
- ▶ Timers
- ▶ Touch Panels
- ▶ Variable Frequency Drives
- ▶ *And many more - over \$1.7 billion in surplus inventory*

Popular Brands

- ▶ Allen Bradley
- ▶ Amada
- ▶ Cincinnati Milacron
- ▶ Cutler Hammer
- ▶ Danaher Motion
- ▶ Doosan
- ▶ Fanuc
- ▶ General Electric
- ▶ HAAS
- ▶ Hardinge
- ▶ Johnson Controls
- ▶ Matsuura
- ▶ Mazak/Mitsubishi
- ▶ Mori Seiki
- ▶ Okuma
- ▶ PLC Direct
- ▶ Siemens
- ▶ Square D
- ▶ Toshiba
- ▶ Toyoda
- ▶ Yasnac/Yaskawa
- ▶ *Plus 20,000+ additional equipment manufacturers*



316-858-7171

flyabi.com

customerservice@flyabi.com

535 W. Douglas, Ste. 160, Wichita, KS 67213

*ABI is a Certified Emerging Business Enterprise (EBE)